

## Educational Services Commission of New Jersey Contract Awarded to Stertil-Koni

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For Immediate Release

STEVENSVILLE, MD – January 30, 2019 – Heavy duty vehicle lift leader Stertil-Koni USA, an industry standout recognized for its award-winning bus lifts and truck lifts, has announced that it has been awarded a contract from Educational Services Commission of New Jersey (ESCNJ) for the sale of Vehicle Service Lifts and Accessories.

The Educational Services Commission of New Jersey Cooperative System (ESCNJ) has been in existence since 1977 and has grown to become the largest cooperative pricing system in New Jersey. With over 1,200 members, participants which include school districts, colleges, universities, municipalities, county governments, housing

authorities, libraries, fire districts and more, ESCNJ has been tasked with coordinating cost-efficient purchasing opportunities for ESCNJ Co-op members with the goal of limiting the tax burden on New Jersey residents.

Here's how it works: The ESCNJ develops bid specifications according to the requests of ESCNJ Co-op members thus saving many members time and money by providing this service for them. ESCNJ Co-op members then have access to fully vetted companies who have participated in the organization's competitive bidding process. In that way, the members can quickly and seamlessly purchase quality products at competitive pricing via the ESCNJ Co-op which is fully compliant with all New Jersey State bidding regulations and procedures.

The New Jersey State approved Co-op number is #65MCESCCPS. Stertil-Koni's contract, #ESCNJ 18/19-36, runs through Nov. 15, 2020.

School districts, colleges, universities, municipalities, county governments, housing authorities, libraries, fire districts and other governmental entities interested in joining the ESCNJ Co-op can do so by visiting <a href="https://www.escnj.us/members">https://www.escnj.us/members</a>. There is no fee to join, and once approved by the state of New Jersey, members can utilize all current and future contracts listed on the Co-op website, <a href="https://www.escnj.us">www.escnj.us</a>.

In making today's announcement, Dr. Jean DellAmore, president of Stertil-Koni USA, stated, "We are honored to have been selected by ESCNJ. The Co-op process makes everyone a winner, most of all, the customer base of ESCNJ. Equally important for ESCNJ, Stertil-Koni has a world-class distributor located in the Garden State of New Jersey, Hoffman Services, Inc. with extensive expertise in heavy duty vehicle lifting systems, installation, and service. We look forward to a long and mutually beneficial relationship with ESCNJ."

## **About Stertil-Koni**

Stertil-Koni is the market leader in heavy duty vehicle lifts, notably <u>bus lifts</u> and <u>truck lifts</u>, and proudly serves municipalities, state agencies, school bus fleets, major corporations, the U.S. Military and more. Stertil-Koni's breadth of products meets all ranges of lifting needs and includes <u>portable lifts</u> such as <u>Mobile Column Lifts</u>, 2-post, 4-post, <u>inground piston lifts</u>, <u>platform lifts</u>, and its axle-engaging, inground, scissor lift configuration, ECOLIFT. The company's innovative, inground telescopic piston DIAMONDLIFT is now available with an optional Continuous Recess system, ideal for low clearance vehicles. Stertil-Koni USA is headquartered in Stevensville, Maryland with production facilities in Europe, The Netherlands, and in Streator, IL.

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